

ATTACHMENT B: SB 1383 STATEMENT OF QUALIFICATIONS

SB 1383 regulations require compliance with a broad range of organics management planning, monitoring, and compliance activities. The requirements of SB 1383 became effective January 1, 2022, and since 2018 HF&H has assisted dozens of California jurisdictions in planning to meet this challenge.

Building on four regional SB 1383 educational workshops hosted by HF&H in 2018 and 2019 for local governments, development of four Model SB 1383 Implementation Tools for CalRecycle, and performance of dozens of SB 1383 projects for jurisdictions across the state, HF&H developed and refined several tools to help our clients plan for SB 1383 compliance, identify program gaps, provide for food recovery programs, identify processing capacity, negotiate contractor roles in implementation and compliance, and draft or amend franchise agreements and ordinances. HF&H has assisted, and continues to assist, numerous clients to navigate the various aspects of SB 1383 compliance, including providing organics capacity, edible food recovery, reporting, generator compliance, and procurement. See the following table for a summary of HF&H’s SB 1383 experience, followed by brief descriptions of the projects grouped as: 1) SB 1383 Program Planning; 2) Franchises, Negotiations, Ordinances, Cost and Funding Analyses; and, 3) SB 1383 implementation. SB 1383 Program Planning project descriptions begin on page 3; Franchises, Negotiations, Ordinances, Cost and Funding Analysis project descriptions begin on page 6; and, SB 1383 Implementation project descriptions begin on page 10.

Jurisdiction	SB 1383 Program Planning		Franchises, Negotiation, Ordinances, Cost Analysis, Funding		SB 1383 Implementation					
	Compliance Assessments	Compliance Planning	Franchise Development, Negotiations	Ordinance Development or Revisions	Cost Analysis/Funding	Capacity Planning	Edible Food Recovery	Reporting	Generator Compliance	Product Procurement
Alameda		X	X	X	X					
Albany	X	X	X		X					
Alhambra		X	X							
Aliso Viejo	X	X	X		X					
Anaheim	X	X	X	X						
Bakersfield			X	X						
Bell Gardens	X	X	X	X		X	X	X	X	X
Beverly Hills	X	X	X	X	X					
Brea	X		X							
CalRecycle			X	X						
Carlsbad	X	X	X	X	X	X	X	X	X	X
CCCSWA (6 agencies)	X	X		X	X					
Chino Hills			X							
Cupertino	X	X	X		X					
Dublin	X	X	X	X	X					
El Centro			X		X					
El Monte	X	X	X							
Elk Grove	X	X	X		X	X				
Encinitas	X	X			X					
Fullerton	X		X							
Garden Grove	X	X	X	X		X	X	X	X	X

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Jurisdiction	SB 1383 Program Planning		Franchises, Negotiation, Ordinances, Cost Analysis, Funding		SB 1383 Implementation					
	Compliance Assessments	Compliance Planning	Franchise Development, Negotiations	Ordinance Development or Revisions	Cost Analysis/Funding	Capacity Planning	Edible Food Recovery	Reporting	Generator Compliance	Product Procurement
Gardena	X	X	X	X		X	X	X	X	X
Hawthorne				X						
Huntington Beach			X							
Inglewood		X	X	X		X		X		
Kern County	X	X	X	X	X	X				
Lawndale			X	X		X		X	X	
Livermore	X	X	X							
Manhattan Beach	X		X							
MCRWMA (7 agencies)	X	X			X	X				
Merced County	X	X	X			X	X			X
MRWMD (9 agencies)	X	X	X	X	X					
Nevada County			X		X					
Oceanside	X	X	X	X	X	X				
Orange County	X	X	X		X	X				
Palm Desert	X		X	X				X	X	
Placentia	X		X	X						
Pleasanton	X	X	X	X	X			X		X
RWMA Yuba Sutter (6 agencies)	X	X								
Redondo Beach			X							
Sacramento			X							
San Bernardino County		X			X	X				
San Diego County		X	X	X		X				
San José	X	X	X	X	X			X		X
San Leandro		X						X	X	
San Ramon	X		X							
Santa Ana			X							
Santa Barbara County		X	X							
Santa Cruz County	X	X	X	X	X	X				
Santa Maria	X	X			X					
SBWMA (12 agencies)	X	X	X		X					
Seal Beach			X							
SLOIWMA (7 agencies, 32 CSDs)	X	X	X	X						X
South Gate	X	X	X							
Stanislaus County			X	X	X					
Stockton		X	X	X	X	X	X	X	X	
Sunnyvale	X	X	X	X	X	X				
Taft	X		X	X						
Vacaville	X	X	X	X	X					
Watsonville	X	X			X					

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Jurisdiction	SB 1383 Program Planning		Franchises, Negotiation, Ordinances, Cost Analysis, Funding		SB 1383 Implementation					
	Compliance Assessments	Compliance Planning	Franchise Development, Negotiations	Ordinance Development or Revisions	Cost Analysis/Funding	Capacity Planning	Edible Food Recovery	Reporting	Generator Compliance	Product Procurement
WVSWMA (4 agencies)	X	X	X	X	X	X				
Yorba Linda	X		X				X	X	X	
Yuba City	X	X	X							

SB 1383 Program Planning

- Anaheim – The City of Anaheim engaged HF&H Consultants to identify program gaps to be addressed for SB 1383 compliance, including updates for the franchise agreement and municipal code.
- Bell Gardens – The City of Bell Gardens planned for SB 1383 implementation with HF&H’s support. HF&H identified SB 1383 program deficiencies and presented them to the City Council, along with recommended action items. HF&H is supporting the City on an ongoing basis through ongoing contract management with a focus on SB 1383 contract provisions.
- Carlsbad – HF&H assisted the City of Carlsbad in developing a Sustainable Materials Management Plan (SMMP), approved in 2021, that encompassed both an SB 1383 Action Plan and broader sustainable materials management goals. The SMMP includes detailed implementation plans for each city department, policy research and recommendations for hard-to-recycle materials, and a public outreach and education implementation plan; each of which integrated stakeholder input from public meetings and surveys.
- CCCSWA – The Central Contra Costa Solid Waste Authority (five municipalities and the County, also known as RecycleSmart) engaged HF&H to prepare a cost-benefit analysis of organics program options, research food recovery program options, and develop an Action Plan to guide implementation of seven SB 1383-related programs. As part of that effort, HF&H made three presentations to their Board providing an overview of SB 1383 draft regulations, presenting food recovery program options, and presenting the SB 1383 Action Plan. In early 2021, HF&H updated the SB 1383 compliance plan checklist that it had previously prepared for the CCCSWA to align action items with the final SB 1383 regulatory requirements, and during FY 22-23 developed specific compliance and enforcement protocols.
- Cupertino – In late 2020, HF&H assisted Cupertino in assessing staffing and funding needs and options, and the associated rate impacts for meeting SB 1383 outreach, monitoring, and enforcement needs. HF&H staff continue to periodically advise City staff on how to best meet SB 1383 requirements.
- Dublin – In 2021, HF&H assisted Dublin with planning for SB 1383 implementation. HF&H reviewed solid waste programs, identified SB 1383 compliance gaps, and conducted an SB 1383 cost analysis.
- Elk Grove – The City of Elk Grove initiated a long-range strategic planning process when the first draft SB 1383 regulations were available. HF&H prepared the long-range strategic plan and included a robust diversion analysis for recommended SB 1383 organics programs, along with preparation of planning-level estimates for City

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implementation costs, on-going City annual costs, annual hauler costs, potential cost impacts on customers, and estimated City staffing needs.

- Encinitas – The City of Encinitas engaged HF&H to assist with planning for SB 1383 implementation. HF&H reviewed current programs, identified SB 1383 compliance gaps, evaluated potential compliance pathways and their associated costs and resource requirements, analyzed rates proposed by the franchise hauler, and drafted an Action Plan for the City to follow as it implements new SB 1383 compliant programs.
- Garden Grove – The City of Garden Grove is finalizing automatic enrollment for SB 1383 implementation with HF&H’s support. HF&H is supporting the City on an ongoing basis with identifying SB 1383 program deficiencies and presenting them to the City staff along with recommended actions or participating in additional strategic planning sessions. HF&H also supports the City with ongoing contract management with a focus on contract provisions related to SB 1383.
- Inglewood - The City of Inglewood works with HF&H support to identify SB 1383 program deficiencies and program updates to prepare recommended actions or participate in additional strategic planning sessions. HF&H also supports the City with ongoing contract management with a focus on contract provisions related to SB 1383.
- Kern County – With HF&H’s assistance, Kern County factored SB 1383 into a long-term planning process to address the roles of County staff and facilities in meeting the needs for processing. HF&H assessed the performance of the current system, identified new opportunities, conducted compliance assessments and planning, and created a comprehensive action plan.
- Livermore – The City of Livermore engaged HF&H to lead the City in negotiations between the City and Livermore Sanitation, Inc. for collection, processing, and disposal services. These specifically included the integration of collection and processing service, public education and outreach, and record keeping and reporting requirements contained in the then-current (2018) draft SB 1383 regulations.
- Merced County Regional Waste Management Authority – The Merced County Regional Waste Management Authority (MCRWMA) includes Atwater, Dos Palos, Gustine, Livingston, Los Banos, the City of Merced, and Merced County. MCRWMA engaged HF&H to assist with implementation of additional programs to comply with SB 1383, which included identifying current gaps in compliance with state regulations, identifying regional organics processing capacity, projecting cost and staffing impacts of new programs, and developing implementation action plans. After completion of this project, MCRWMA engaged HF&H Consultants to issue a competitive procurement for an organic waste processing facility at the Highway 59 landfill.
- Oceanside – The City of Oceanside engaged HF&H to develop an SB 1383 Action Plan and to update the City’s Zero Waste Plan to reflect the SB 1383 Action Plan. HF&H determined City costs associated with implementing SB 1383 programs and policies. HF&H also conducted public stakeholder engagement to obtain community feedback on compliance solutions and impacts.
- Orange County – HF&H prepared and led two customized SB 1383 Guidance workshops for County staff.
- Pleasanton – The City of Pleasanton engaged HF&H to develop an SB 1383 Action Plan, including evaluating current compliance gaps, analyzing the cost and staffing requirements of each implementation option, and preparing step-by-step action plans and timelines for each program area. HF&H subsequently supported the City with implementing the Action Plan, including drafting and negotiating an amended franchise agreement, drafting an SB 1383 ordinance update and Environmentally Preferable Purchasing Policy, and developing SB 1383 reporting templates.
- Regional Waste Management Authority (of Sutter and Yuba Counties) – The Regional Waste Management Authority (RWMA) engaged HF&H to perform a compliance review and resource analysis with respect to SB 1383

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compliance. Thereafter, HF&H performed an organization analysis (including a survey of similar organizations) to determine what changes were necessary in authority, responsibility, and staffing to respond to the demands of SB 1383, as well as the retirement of the long-term Director of the RWMA and consultant.

- San Bernardino County –The County of San Bernardino, with HF&H’s support, evaluated their solid waste programs for residents, businesses, and internal County operations for compliance with SB 1383. Upon identifying compliance gaps, HF&H evaluated the costs and benefits of multiple compliance pathways and provided an implementation master plan to guide the County’s implementation. San Bernardino is the largest county in the United States with over 20 solid waste franchise agreements covering the unincorporated areas alone, making this one of the largest planning exercises in the state. HF&H subsequently negotiated these franchise agreements to comply with SB 1383.
- San José – The City of San José’s residential and commercial collection systems are variations on the SB 1383 default two-container system, with processing of MSW to remove organics including food and loose-in-the-street yard trimmings. Beginning soon after SB 1383 became law in 2017, HF&H has periodically advised the City on a variety of issues related to meeting SB 1383 requirements for both collection and processing.
- San Luis Obispo Integrated Waste Management Authority (SLOIWMA) – HF&H assisted SLOIWMA in preparing its first Strategic Plan, which included an SB 1383 Action Plan approved in 2022. SLOIWMA additionally expanded HF&H’s scope of service to include SB 1383 implementation support.
- Santa Barbara County – HF&H prepared and led a customized SB 1383 Guidance workshop for County staff.
- Santa Cruz County – Santa Cruz County hired HF&H to assist in the identification, negotiation, and cost analysis of the new programs it needed to achieve compliance with SB 1383.
- Santa Maria – The City of Santa Maria engaged HF&H to develop an SB 1383 Action Plan. In it, HF&H included assessments of the City’s current compliance status (with respect to SB 1383), identification of program options to assist the City in achieving compliance, and provision of cost estimates for instituting expanded collection service and programmatic requirements.
- South Bayside Waste Management Authority (SBWMA) – HF&H prepared an SB 1383 Action Plan for the SBWMA, located in southern San Mateo County, which included a gap analysis to identify areas of non-compliance and development of a cost model for implementation and on-going management of new program and policy requirements. HF&H presented the Action Plan to several committees and to the SBWMA Board of Directors in 2020 and provided guidance and support with implementation of the compliance plan.
- South Gate – The City of South Gate planned for SB 1383 implementation with HF&H’s support. HF&H identified SB 1383 program deficiencies and presented them to the City Council, along with recommended action items. HF&H is supporting the City through contract management oversight with a focus on SB 1383 contract compliance.
- Sunnyvale – HF&H prepared an SB 1383 Action Plan for the City of Sunnyvale focused on City activities and City oversight of contractor activities, with various levels of detail tailored to the City’s implementation needs. HF&H also developed a financial model to assess a range of options for meeting SB 1383 procurement requirements through use of the City’s wastewater treatment plant to digest source-separated food to create electricity.
- Vacaville – In 2018 and 2019, HF&H performed an SB 1383 planning project for Vacaville, which included an SB 1383 compliance assessment and action plan, a review of the City’s current franchise agreement, and a financial analysis that illustrated anticipated SB 1383 costs in terms of rate increases, overall dollar amounts, and staffing time. In 2020, HF&H updated the SB 1383 analysis and memorandum to reflect the April 2020 SB 1383 draft regulations.

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- Watsonville – The City of Watsonville engaged HF&H to evaluate how the City’s owned and operated collection operations needed to be modified and expanded to achieve SB 1383 compliance. HF&H conducted a compliance gap analysis, which included assessment of operational cost impacts and provision of various program options the City could utilize to achieve compliance.
- West Valley Solid Waste Management Authority – The West Valley Solid Waste Management Authority (WVSWMA), which includes the cities of Campbell, Monte Sereno, and Saratoga; and the Town of Los Gatos engaged HF&H in assisting each member agency in the development of its SB 1383 implementation plans and on-going compliance with SB 1383.
- Yuba City – The City of Yuba City has engaged HF&H to assist with SB 1383 planning. HF&H is conducting a regulatory gap analysis to identify programs and policies that need to be modified or enhanced to achieve compliance. HF&H provided program implementation considerations for Yuba City and highlighted sections of the City’s franchise agreement that need to be modified to achieve SB 1383 compliance.

Franchises, Negotiations, Ordinances with SB 1383 Provisions; Cost and Funding Analyses

- Alameda – HF&H assisted the City of Alameda in negotiating a new sole source, SB 1383-compliant collection and processing agreement. Alameda City Council approved the agreement in late 2021.
- Alhambra – The City of Alhambra conducted a competitive RFP process for a new solid waste agreement to be compliant with SB 1383. As part of the competitive procurement, HF&H drafted a franchise agreement inclusive of SB 1383 requirements. The final negotiated agreement is compliant with SB 1383 requirements and includes several additional community programs and benefits.
- Aliso Viejo – The City of Aliso Viejo amended and restated their franchise agreement to comply with SB 1383. HF&H assisted the City with SB 1383 compliance by amending and restating the franchise agreement, negotiating hauler compensation, and developing measurable compliance reporting methods.
- Anaheim – The City of Anaheim is amending their environmental programs to comply with SB 1383. HF&H assisted with amending the City’s municipal code. HF&H also supported the City’s SB 1383 compliance by amending the franchise agreement, negotiating hauler compensation, and developing measurable compliance reporting methods.
- Bakersfield – The City of Bakersfield engaged HF&H to update its municipal code to address SB 1383 and draft an amended collection agreement to be used by the multiple haulers operating throughout Bakersfield. HF&H completed the municipal code update and the draft collection agreement amendment.
- Bell Gardens – HF&H assisted Bell Gardens by drafting the required ordinances, updating the City’s municipal code, and amending the non-exclusive solid waste agreement for SB 1383 compliance.
- Beverly Hills – The City of Beverly Hills conducted sole source negotiations to amend their franchise agreement to comply with SB 1383. HF&H performed two cost-of-service audits to understand baseline performance and presented multiple pathways toward compliance to the City’s solid waste committee. Options presented by HF&H included various funding mechanisms to mitigate the rate impacts to customers. HF&H assisted in reviewing the ordinance drafts prepared by Beverly Hills staff and City Attorney.
- CalRecycle – California’s Department of Resources Recycling and Recovery (CalRecycle) engaged HF&H to manage the development of four Model SB 1383 Implementation Tools and Guidance to support jurisdictions and other regulated entities across the state with implementing programs and policies to reach compliance with the SB 1383 regulations. The tools include a Model Mandatory Organics Disposal Reduction Ordinance, Model Procurement

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Policy, Model Franchise Agreement, and Model Food Recovery Agreement. In 2020 and 2021, HF&H assisted CalRecycle in distributing and presenting the model tools and guidance via webinars.

- Carlsbad – HF&H assisted the City of Carlsbad in developing a request for proposals, including a draft franchise agreement for disposal, collection, and processing of solid waste, organics, recyclable materials, and construction and demolition. HF&H assisted the City throughout the procurement process in evaluating proposals, leading negotiations with proposers, and finalizing the franchise agreement with the chosen proposer. HF&H additionally assisted the City with negotiations for the Palomar Transfer Station and in amending their municipal code and procurement policy to be compliant with SB 1383.
- Chino Hills – The City of Chino Hills conducted an RFP process for SB 1383-compliant solid waste, recycling, and organics collection services. HF&H evaluated current services and drafted an RFP and agreement inclusive of SB 1383 requirements. HF&H also updated the City’s municipal code for compliance with SB 1383 and consistency with the draft agreement in the RFP for collection services.
- Cupertino – During 2020, HF&H assisted the City of Cupertino in defining City and contractor roles for SB 1383 implementation, in addition to negotiating a new sole source agreement with Recology incorporating SB 1383 requirements. This included a planned review of performance and costs following SB 1383 implementation that began in mid-2023. HF&H is currently assisting the City in assessing MSW processing enhanced organics recovery and future C&D processing options.
- Dublin – HF&H assisted the City of Dublin in drafting and negotiating an amendment to their franchise agreement with provisions for SB 1383 compliance. HF&H prepared an ordinance for the City of Dublin that aligned with StopWaste’s model ordinance for SB 1383 compliance. The ordinance was finalized and approved by City Council in the fall of 2021.
- El Centro – The City of El Centro amended their solid waste programs to comply with SB 1383. HF&H supported the City’s compliance with SB 1383 by amending and restating the franchise agreement, negotiating hauler compensation, and developing measurable compliance reporting methods.
- El Monte – HF&H developed an SB 1383 compliant exclusive solid waste agreement for the City of El Monte and negotiated the terms and rates with the service provider.
- Elk Grove – HF&H assisted the City of Elk Grove in negotiating changes to its franchise agreement to comply with SB 1383, including a complete transition to new customer collection containers in 2022. HF&H conducted an SB 1383 compliance gap analysis assessment and drafted a revised franchise agreement with new provisions to comply with SB 1383. The agreement was approved by the City Council and finalized in the summer of 2021.
- Gardena – HF&H assisted the City of Gardena with the development of an SB 1383 compliant exclusive solid waste agreement and negotiated the terms and rates with the service provider.
- Hawthorne – HF&H assisted the City by drafting the required ordinances for updates to the City’s municipal code.
- Inglewood – The City of Inglewood conducted sole source negotiations to amend their franchise agreement for enhanced programs and SB 1383 compliance. HF&H performed a contract analysis to identify deficiencies in the current agreement, in addition to adding SB 1383 compliant services. HF&H annually assists Inglewood with ongoing management of the solid waste agreement and legislative compliance by acting as a liaison between the City and CalRecycle, as well as in compiling relevant data. HF&H assisted the City in making the required updates to the City’s Municipal Code for compliance with SB 1383.

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- Kern County – HF&H drafted the updated County Code for Kern County, in addition to creating a model SB 1383 enforcement ordinance for each of the Cities within the County. HF&H provided recommendations on SB 1383 compliance that addresses the County’s unique and interconnected collection and facility systems.
- Lawndale – The City of Lawndale conducted a competitive RFP process for a new solid waste agreement to be compliant with SB 1383. As part of the competitive procurement, HF&H drafted a franchise agreement inclusive of SB 1383 requirements and solicited feedback from several haulers. HF&H drafted the required ordinances and updated the City’s municipal code.
- Manhattan Beach – The City of Manhattan Beach conducted an RFP process for SB 1383-compliant solid waste, recycling, and organics collection services. HF&H evaluated solid waste services, drafted an RFP and agreement inclusive of SB 1383 requirements, solicited hauler feedback on the draft agreement, and negotiated with multiple haulers.
- Monterey Regional Waste Management District (MRWMD) – The MRWMD (eight municipalities and the County) engaged HF&H to assist with planning for the upcoming obligations of SB 1383 on the MRWMD’s solid waste system. As part of this work, HF&H evaluated the MRWMD’s three franchise waste haulers’ collection operations to identify gaps in performance or service compared to SB 1383 requirements. Using the gap analysis, HF&H conducted negotiations, performed cost analysis of proposed programs, developed amendments to each of the nine member agencies’ franchise agreements, and developed a municipal code system design document that facilitated the process of planning for, and defining the necessary changes to the individual member agencies’ municipal codes to implement the required ordinances or other enforceable policies of SB 1383.
- Nevada County – HF&H assisted the County of Nevada with sole source negotiations for a rural, exclusive franchise area, which has led to the development of a flexible framework to efficiently implement SB 1383 compliant programs (when required), while avoiding cost impacts before CalRecycle finalized the regulations.
- Oceanside – The City of Oceanside engaged HF&H to assist with a competitive procurement for a franchise collection company and processing of organic waste. The procurement process was informed by HF&H’s development of Oceanside’s SB 1383 Action Plan.
- Orange County Republic Cities (Brea, Fullerton, Garden Grove, Huntington Beach, Placentia, Seal Beach, and Yorba Linda) – As part of Phase 1 of this project, HF&H performed contract analysis to identify necessary enhancements to the agreements, as well as individualized SB 1383 gap analysis to help the cities begin internal implementation. The cities are currently conducting Phase 2 of the project for sole source negotiations to amend their franchise agreements to comply with SB 1383. Some of the cities have requested additional assistance from HF&H in reviewing ordinances or more generally, as needed. Yorba Linda and Garden Grove have completed their negotiations and receive ongoing support from HF&H for SB 1383 implementation.
- Orange County – Orange County conducted a competitive RFP process for discarded materials management in several unincorporated zones. Orange County utilized the model SB 1383 franchise agreement from CalRecycle to prepare updated franchise agreements. The County requested HF&H to review the draft franchise agreements to ensure SB 1383 compliance.
- Palm Desert – The City of Palm Desert conducted sole source negotiations to amend their franchise agreement to comply with SB 1383. HF&H performed a contract analysis to identify SB 1383 deficiencies and other contract terms that needed updating to comply with industry standards. HF&H also assisted with revising the City’s Municipal Code for SB 1383 compliance. HF&H supports the City on an ongoing basis with SB 1383 implementation and oversight of the newly amended franchise agreement.

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- Pleasanton – HF&H has provided comprehensive SB 1383 support to the City of Pleasanton, including: developing their SB 1383 Action Plan and cost analysis; drafting an amended franchise agreement and leading negotiations; and, drafting SB 1383 ordinance updates.
- Redondo Beach – In 2017, HF&H performed a cost-of-service audit for the City and assisted with sole source negotiations to amend their franchise agreement, to adjust hauler compensation and comply with SB 1383. The amendment incorporated all previous programs and high levels of service found in the original agreement, including the retention of a 75% diversion rate. The amended agreement was also modified following hauler negotiations to assume street sweeping services throughout the City at no additional cost.
- Sacramento (Old Sacramento Collection District) – HF&H managed the competitive procurement process for the Old Sacramento Collection District, a specific area within the City of Sacramento with unique service conditions, aesthetics, and tourism needs. HF&H conducted a service demand analysis through on-site data collection, evaluated necessary SB 1383 programs and services, and drafted a new franchise agreement and RFP. HF&H conducted the proposal evaluation process, while engaging closely with local businesses and stakeholders, and negotiated the final agreement.
- San Diego County – The County of San Diego redesigned its non-exclusive franchise collection system for residential and commercial customers to include integration of expanded organics programs, as well as performance standards to align with SB 1383 regulations. HF&H conducted a baseline analysis, produced concept papers, held hauler outreach meetings, drafted a new non-exclusive franchise agreement with SB 1383-aligned provisions, and revised the solid waste ordinance and C&D ordinances to assist the County with SB 1383 compliance. HF&H assisted the County in the development of tools to monitor the non-exclusive haulers' implementation of SB 1383 organics collection services, contamination monitoring, education, and reporting activities.
- San José – HF&H assisted the City of San Jose in anticipating how SB 1383 organics collection and processing requirements would affect its two commercial services agreements, in addition to assisting with the negotiation of new sole source agreements with its four residential collection and processing contractors to minimize future changes in scope. During 2021, HF&H assisted the City in amending their municipal code to include SB 1383-compliant language.
- San Leandro – HF&H assisted the City in procuring new long-term, SB 1383-compliant collection and organics processing services. HF&H assisted the City in developing a strategic approach to procuring collection and post-collection services including providing multiple City Councilmember briefings and presentations. Upon Council direction, HF&H developed two requests for proposals: a sole-source RFP package for collection services and a competitive RFP package for post-collection services. HF&H supported the City with simultaneous negotiations for both services. The final result included three separate agreements with two companies for collection services, recyclables processing, and disposal and organics processing.
- San Luis Obispo Integrated Waste Management Authority (SLOIWMA) – Following HF&H's development of SLOIWMA's SB 1383 Action Plan, HF&H assisted SLOIWMA with franchise agreement drafting and negotiations on behalf of eight member agencies and over a dozen Community Special Districts to assist each in complying with SB 1383 regulations. HF&H has also created a model ordinance for member agency compliance with SB 1383.
- San Ramon – HF&H managed the City of San Ramon's competitive RFP process for collection and processing services. Through this process, HF&H drafted new contract provisions to address SB 1383 requirements and negotiated what may be the first SB 1383 compliant collection and processing agreement in the state. The new agreement also includes a 90% minimum diversion requirement.

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- Santa Ana – The City of Santa Ana adopted a green policy drafted by HF&H, inclusive of SB 1383 compliance goals. The City and HF&H drafted an SB 1383-compliant solid waste agreement and RFP which was released in 2020. The City received four responsive proposals and ultimately selected Republic Services in 2022.. HF&H assisted the City by evaluating the costs as a percentage of first year rate revenue, and drafted agreement language to be incorporated in the agreements.
- Santa Barbara County – HF&H assisted the County of Santa Barbara with contract negotiation support for their two exclusive haulers to incorporate SB 1383 programs. The County presented the executed agreements for County Board approval. HF&H also prepared and led an SB 1383 Guidance workshop for County staff.
- Santa Cruz County – HF&H reviewed Santa Cruz County’s franchised hauler’s current operations and agreements to identify necessary changes that will need to be made due to SB 1383 and is negotiating changes to each of the franchised hauler’s agreements to meet those obligations. HF&H also supported Santa Cruz County in developing a Request for Proposals (RFP) for SB 1383 compliant organics processing services. Additionally, HF&H has supported the County of Santa Cruz with amendments to its solid waste management agreements and County Code.
- South Bayside Waste Management Authority (SBWMA) – Following HF&H’s completion of the SBWMA’s (southern San Mateo County) SB 1383 compliance plan, the SBWMA engaged HF&H to assist with various SB 1383 program planning and implementation activities. In 2022, HF&H supported the SBWMA on implementation of SB 1383-related activities, including expanded organics collection services, contamination monitoring, and reporting and development of an organic waste sampling plan for the SBWMA transfer station.
- Stanislaus County – HF&H assisted the County in negotiating contract amendments with three haulers to address SB 1383. HF&H then revised the County Code to address SB 1383 including use of one-, two-, and three-container systems, and to remove or consolidate outmoded provisions.
- Stockton – HF&H assisted the City of Stockton in defining City and contractor roles for SB 1383 during negotiation of 2019 sole source collection agreements with Republic Services and WM. The new agreements were based on draft CalRecycle regulations with minimal opportunity for contractors to negotiate changes in scope based on the final regulations. The new agreement resulted in the introduction of new organics services for most customers and addressed organics processing requirements. In 2022, HF&H revised the City’s municipal code for SB 1383-compliance.
- Sunnyvale – In 2018, the City engaged HF&H to conduct a performance review to determine the collection contractor’s ability to ensure SB 1383 program compliance, which led to the negotiation of a new sole source collection agreement. From 2020-2022, HF&H staff facilitated negotiation and development of a new 15-year MOU with the City of Mountain View for use of the Sunnyvale-owned SMaRT Station that addresses SB 1383 processing requirements, advised the City in designing and conducting a competitive SB 1383 organics processing RFP process, and assisted in negotiating two final processing agreements addressing a variety of source-separated and mixed organic streams. In 2020-21, HF&H assisted the City in an advisory role, as it revised its municipal code to be SB 1383-compliant.
- Taft – HF&H prepared an Action Plan for CalRecycle to be discussed during the City’s annual check-in meeting with CalRecycle. In 2020, HF&H prepared an amended Solid Waste Ordinance, a new C&D ordinance, and Waste Management Plan to be complaint with SB 1383.
- Vacaville – HF&H prepared an SB 1383 Action Plan for the City that included recommended modifications to the City’s franchise agreement to support compliance with SB 1383. During 2020 and 2021, HF&H prepared and negotiated an SB 1383 amendment to the City’s franchise agreement that integrated SB 1383-related program

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and reporting changes. The franchise amendment process also included HF&H's evaluation of the hauler's SB 1383 cost proposal and rate modeling to finalize the residential and commercial rate adjustments. HF&H concurrently updated the City's Municipal Code to integrate SB 1383 requirements.

- West Valley Solid Waste Management Authority – The West Valley Solid Waste Management Authority (WVSWMA) includes the cities of Campbell, Monte Sereno, Saratoga; and, the Town of Los Gatos. In its role as Executive Director of the authority, HF&H negotiated an amendment to WVSWMA's agreement with West Valley Collection & Recycling to assist with SB 1383 compliance, and is developing a Request for Proposals (RFP) for WVSWMA collection and processing services. Additionally, HF&H is assisting each member agency in the development of their SB 1383 ordinance.

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SB 1383 Implementation

- Bell Gardens – After amending the City’s non-exclusive solid waste agreement, HF&H assisted the City in completing and submitting the organics and edible food recovery capacity planning to Los Angeles County. Currently, HF&H supports City staff with SB 1383 program waiver review, compliance documentation, recordkeeping, and reporting requirements.
- Carlsbad – Following HF&H’s development of the City of Carlsbad’s Sustainable Materials Management Implementation Plan, which encompassed an SB 1383 implementation plan, HF&H has assisted the City with a range of SB 1383 compliance activities, including but not limited to updating the City’s special events application process and program, assessing organics and edible food recovery capacity, developing an inspection and enforcement program for generators, identifying SB 1383 product procurement strategies, and providing City staff templates and training for recordkeeping and reporting.
- Elk Grove – HF&H performed a financial feasibility analysis for developing a solid waste, recycling, and organics transfer facility in the City. This analysis built-off of the long-range strategic plan HF&H developed for the City of Elk Grove, including a robust diversion analysis for recommended SB 1383 organics programs.
- Garden Grove – After negotiating and amending the City’s exclusive solid waste agreement, HF&H assisted the City in completing and submitting the organics and edible food recovery capacity planning to Orange County. Currently, HF&H supports City staff with SB 1383 program development and implementation including programs related to community engagement/outreach, self-haul permit protocols, waiver review, recordkeeping, and reporting requirements including assisting with CalRecycle’s Electronic Annual Report.
- Gardena – HF&H developed effective reporting tools to assist the City and the hauler with monitoring route reviews, compliance documentation, and public education and outreach materials in addition to providing waiver review and recordkeeping support. HF&H conducted and submitted the organics and edible food recovery capacity planning to Los Angeles County.
- Inglewood – HF&H developed a waiver tracking report to assist the City in tracking the status of waiver applications. HF&H assisted the City in completing their Organics Capacity Plan, including calling edible food recovery organizations to determine capacity. On an annual basis HF&H assists the City in reviewing the draft CalRecycle Electronic Annual Report prepared by the exclusive hauler. HF&H drafts and reviews public education and outreach related to SB 1383 programs for City use.
- Kern County – Kern County explored new SB 1383 compliant technology options to expand their processing capacity and meet diversion targets. HF&H supported the County in conducting a request for qualifications and statement of interest process for potential facilities, technologies, and operational models. HF&H has researched potential technology options, drafted the RFQ/SOI, evaluated proposals, provided recommendations to the County, and assisted with recommending next steps in moving forward with numerous proposers.
- Lawndale - Following the development of the City’s new franchise agreement, HF&H assisted the City with a range of SB 1383 compliance activities including but not limited to completing and submitting the organics and edible food recovery capacity planning to Los Angeles County, monitoring generator compliance, and supporting City staff with recordkeeping and reporting compliance.
- Merced County – HF&H assisted the County of Merced with edible food recovery program planning and implementation. HF&H interviewed representatives from key food recovery organizations and services in the County, and used the information to develop a survey to be used to gather information from organizations in the

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future. HF&H conducted the County's edible food recovery capacity planning report for CalRecycle. Using GIS, HF&H developed interactive maps to visualize gaps in the food recovery ecosystem, including identifying demographic factors impacting food insecurity in the County. HF&H developed a "Road Map" plan for the County's edible food recovery implementation, and created education and outreach materials for generators and food recovery organizations. Additionally, HF&H has developed GIS waiver maps for the County, drafted a Corrective Action Plan in coordination with CalRecycle, and is negotiating revised franchise agreements with the County's three haulers.

- Orange County – For the County of Orange, HF&H analyzed local organics processing infrastructure throughout the counties of Los Angeles, Kern, Orange, Riverside, San Bernardino, San Diego, and Ventura. Additionally, HF&H has assisted the County with modeling anticipated tonnage reductions at the Orange County landfill system surrounding SB 1383, as well as the associated impacts to gate revenues, liabilities, capacity, and closure dates.
- Palm Desert – HF&H monitors generator compliance with SB 1383 using hauler monthly reports on an ongoing basis. HF&H also assisted the City in updating their municipal code for SB 1383. The enforcement mechanisms established with the updated municipal code and the monthly monitoring have helped the City achieve 100% compliance with AB 341, AB 1826, and SB 1383 recycling and organics collection.
- Pleasanton – HF&H has provided comprehensive SB 1383 implementation support for the City of Pleasanton, including: developing a new Environmentally Preferable Purchasing Policy; creating SB 1383 reporting templates; and, conducting a rate review and performance review of the City's hauler in anticipation of new SB 1383 programs.
- San Bernardino County – HF&H assisted the County of San Bernardino to project the tonnage reductions at their landfills and transfer station due to SB 1383 and the associated financial implications, including gate revenue, closure and post-closure liabilities, and enterprise fund balances. To understand these implications, HF&H performed an analysis to evaluate the impacts on five active landfills and nine active transfer stations.
- San José – After working in close coordination with a City team, HF&H completed development of a standard operating procedure for use by the City's four residential haulers in conducting consistent annual contamination route reviews. HF&H analyzed the costs of various approaches and created reporting tools for the haulers and City to document and report route review results. HF&H also recently served as the prime consultant for development of a City SB1383 product procurement program.
- San Leandro – During 2022-23, HF&H assisted the City with a variety of SB 1383 compliance issues including, but not limited to coordination with CalRecycle and the City's hauler, ensuring generator compliance with AB 341 and AB 1826, establishing the implementation record and other reporting processes including use of Recyclist, bringing city facilities into compliance, as well as general education and outreach program development to improve generator participation in SB 1383-compliant programs and targeted outreach to multi-family residents.
- Santa Cruz County – HF&H is working with Santa Cruz County to identify the roles of County staff and performed a cost of service analysis to determine the funding needed for additional facilities that will be required in meeting the needs for processing.
- South Bayside Waste Management Authority (southern San Mateo County) – HF&H analyzed SB 1383 organic materials sampling requirements for the SBWMA's Shoreway Environmental Center and summarized the requirements to specifically applied to the facility based on the incoming types of organic materials and the processing activities. In 2022, HF&H provided on-going guidance and support to the SBWMA as SB 1383 program implementation occurs.

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- Stockton – HF&H is assisting the city with various SB 1383 implementation tasks on an on-call basis, including projecting organics processing capacity needs for use by San Joaquin County, advising on edible food recovery planning, developing SB 1383-compliant franchisee and industrial permittee reporting forms, and advising on design of the implementation record.
- Sunnyvale – HF&H assisted the City of Sunnyvale in determining how the SB 1383 regulations will affect organics removal from a pending redesigned MSW processing line at the City-owned SMaRT Station. The SMaRT Station processes MSW as a secondary means of organics capture, following robust source separation programs. In early 2023, HF&H completed analysis of the need for new hauler-requested routes to address expanded commercial organics service.
- Yorba Linda – After negotiating and amending the City’s exclusive solid waste agreement, HF&H now supports City staff with SB 1383 program development and implementation including programs related to community engagement/outreach, self-haul permit protocols, waiver review, recordkeeping, and reporting requirements including assisting with CalRecycle’s Electronic Annual Report.