

RFP ADDENDUM 1 – RFP QUESTIONS AND ANSWERS

Interested Parties, please see below for answers to the questions received by the deadline of May 20, 2022.

Please note that Proposers are allowed to take exception to proposed agreement terms as part of their proposal and the Authority welcomes changes to the terms that further WVSWMA's objectives or increases the performance standards of the agreement. Such exceptions shall be evaluated by the committee and the committee's recommendation for or against a proposer will be based, in-part, on the number and nature of exceptions taken.

Question 1

5.2.A.1. & 2. We appreciate the Authority's willingness to discuss modified residential and commercial collection hours during negotiations, as we develop our proposal costs this could have a material impact on all bidders proposals (impacted efficiencies due to traffic, idle time and safety). As a result, can the Authority provide additional guidance on its intended direction prior to proposal submittal?

Answer 1

Proposers should prepare cost proposals utilizing the collection hours provided in the Draft Agreement. The Authority understands that modifications to cost proposals may result during negotiations due to associated modifications in collection hours.

Question 2

Exhibit C.4.B. & C.

This section details an excellent opportunity for engagement with businesses on the ground level. With that said, in the field there may be efficiencies gained via email and phone communication, etc., that would be helpful to businesses (so we don't overwhelm their focus/capacity.) Would the Authority be open to such proposed efficiencies? The quantity of customers served would involve approximately 40 such visits/contacts per week for the life of the contract. It is also likely the initial contacts will be more time intensive. To maintain the pace of this outreach program, would the Authority be willing to extend the "initial touches" in the first year of the contract to an adjusted time frame?

Answer 2

The Authority will consider proposals that include email and phone communication, but the Authority is focused on direct engagement with the customers.

Question 3

Exhibit F Performance Standards page E2-i. In this section it is stated that:

The Authority will work with Proposers during the negotiations process to develop a successful approach to performance standards and Liquidated Damages that maintains accountability while focusing on performance management.

Given these items will be discussed during the negotiations process, should proposers refrain from making specific exceptions as part of their submittal, and instead look forward to discussing with the Authority in greater detail at a later time?

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Answer 3

The Authority wants to discuss with proposers, during the interview process to an alternative to the typical approach to Liquidated Damages that focuses more on corrective action. However, proposers should provide specific exceptions to both Exhibit F1 and F2 in their proposals.

Question 4

4.7.B. Bulky Item & Abandoned Waste. Can the Authority provide historical data regarding volume, tons, frequency and nature of items abandoned and collected in each of the Cities?

Answer 4

The Authority plans to provide further details of historical abandoned waste collection in Addendum 2.